



NEMZETGAZDASÁGI  
MINISZTERIUM



Fejér Megyei  
Kereskedelmi és Iparkamara



MAGYAR  
KERESKEDELMI  
ÉS IPARKAMARA

# Business Opportunities, Supplier Relationships, Investments. ‘Business Is Made Here’



Fejér County Chamber of Commerce and Industry  
Hosszúsétatér 4-6. Székesfehérvár H-8000  
[www.fmkik.hu](http://www.fmkik.hu)

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## BUSINESS OPPORTUNITIES, SUPPLIER RELATIONSHIPS, INVESTMENTS. 'BUSINESS IS MADE HERE'



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Üzletfejlesztés karnyújtásnyira

Enterprise Europe Network Székesfehérvár

Impress

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We are committed to become part of the global economy. This coincides with the government's strategy and with the individual corporate interests. A player of the Hungarian economy can be supplier within the country, but can also be part of the global economy with a sustained presence in foreign markets. Following the consolidation of the Hungarian economy, the Hungarian foreign trade strategy helps businesses that are ready to be active on foreign markets and willing to face the challenges of such markets. Therefore the Hungarian economy policy supports this activity through the Hungarian Chamber of Commerce and Industry.

The target priority is "Open to East and Behave as in West", but to export and build external relationships are necessary to all possible orientations. The Hungarian economy has amazing links to the EU economy, and within this, the German market and relationships within the Carpathian Basin are of particular importance due to our geographical position. Therefore, we organize a trade development and relationship building programme to Bavaria and arrange Carpathian Basin Economic Forum, provide ongoing reliable information on other markets and link our companies with the world's most powerful business development organization, i.e. the Enterprise Europe Network. Every successful foreign trade business activity contributes to the reputation of the Hungarian economy, including Fejér county, and to the success and growth of the country.

Jenő Radetzky  
President

# Business Opportunities in One of the Fastest Growing Regions of Hungary

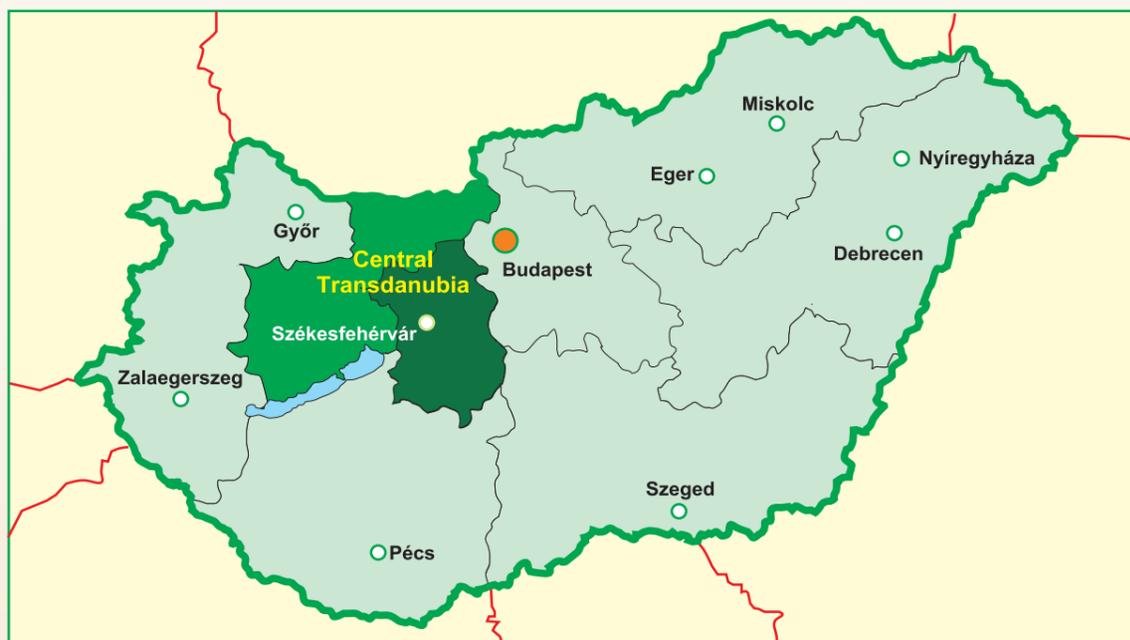
## Learn Fejér County's Economy and Business Environment

Hungary has seven regions, one of which is in the 11,117 square-km Central Transdanubian region, which is located in the centre of Transdanubia. There are significant differences in the industrialisation of the regions of Hungary and individual characteristics are reflected in their sector structures.

Eleven percent of the country's population, i.e. more than 1.1 million people live in the Central Transdanubia region. In the historic centre of Hungary the region is made up of three counties, i.e. Fejér county, Komárom-Esztergom county and Veszprém county. The area is crossed by important railway lines, roads and highways and bordered by navigable river sections. A good indicator of endowments and economic power of the Central Transdanubian Region is that it has earned the title of The Fourth Fastest Growing Region amongst the regions of EU countries.

### Prominent Role of Fejér County

Of the region's three counties Fejér county plays a leading role and produces more than 40 percent of the regional GDP. Regarding the area and population the county is in the medium range country wise, but due to traffic routes to West and being between Budapest, Székesfehérvár and Lake Balaton it plays a significant economic role. Industrial activity is of decisive importance in the county's economy.



Geographically Fejér county is located beneficially and it is one of the new development zones and innovative power centres of Central Europe. As a result, European development zones and trends are able to influence the development of the county. In this respect, two major power lines are to be mentioned: Vienna-Bratislava-Győr-Budapest development axis, a connection to the South Bavarian Innovation Area, and the Mediterranean connection of Trieste-Zagreb-Nagykanizsa axis, which through the Kiev-Trieste corridor also provides connection to Budapest. The capital, as an international growth pole, adjoin the above two Central European development zones through the region. Fejér county is of particular importance due to its geographical location and economic potential. The region is also focused on in the country's overall development concept.

Description	Country	Region
Area, Square km	93,030	11,117
Population	9,962,000	1,102,000
GDP ('000 HUF / person)	2,685	2,490

### Economic Characteristics of the Region

Industrial production in Fejér county almost entirely means processing industry, including typically the engineering industry; within this, recently the production of computers, electronic and optical products has increased; basic metals and fabricated metal products output increased only moderately. The industrial output has grown mainly due to foreign demands, four-fifths of the processing industry output is exported. In Q1 2012 the engineering industry output and the metal raw materials/fabricated metal products increased by 10 percent and 8 percent, respectively. Fejér county achieved this outstanding performance principally via companies employing more than 250 people.

Value and Volume of Industrial Produce of the County Seat		
Area	Q1-Q4 2011	Q1 2012
	EUR Million	
Fejér	6 855	1 844
Komárom-Esztergom	7 924	1 828
Veszprém	1 916	648
Central Transdanubia	16 695	4 320

Source: CSO

County-Based Industry Data by Sector, Q1 2012			
Produce (EUR million)	Export Sales (EUR million)	EUR Million	HUF Million
Industry, excluding waste management	<b>1 844</b>	<b>1 497</b>	<b>1 888</b>
Of which:			
Processing Industry	1 801	1 497	1 825
including:			
Rubber, Plastic and Products	206	166	208
Basic Metal Products	486	404	501
Electronic and Optical Products	465	465	468
Electrical Equipment	3	1,35	3
Machinery and Equipment	145	120	141
Vehicles	219	186	219
Machinery	830	773	831

### Key Sectors in Fejér County

Fejér county's economic structure is best featured by the fact that the county is amongst the first ones in industrial produce in Hungary. Multinational companies have settled in the region, increasingly more small and medium sized enterprises are operating, the investment climate improves, and the workforce is low-cost, skilled and flexible.

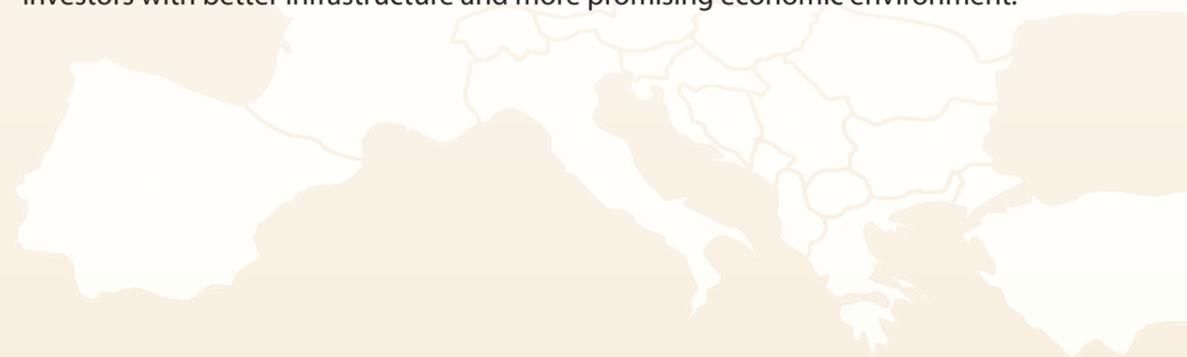
Key industries include telecommunications, computer industry, heavy industry, and also, due to the good agricultural endowments the county is capable of producing significant amounts of high quality food products. In Fejér county a strong emphasis is on increasing use of renewable energy and of related products and services. Additional advanced economy sectors of the county seat are mechatronics, plastics industry, information technology and software industry. Through the economic restructuring of the past decade new technologies and new industries were launched (e.g. nanotechnology, mechatronics, renewable energy industry), resulting in higher employment and more investment to working capital in the new sectors.

Socio-Economic Indicators. Fejér County Q1 2012	
Number of Employees, thousand people:	168.1
Unemployed, thousand people	20.1
Unemployment Rate, percentage	10.7
Investments, EUR Million	79
Industrial produce, EUR million	1 946
Industrial Sales, EUR million	1 887
Construction Industrial Produce, EUR million	15

### Economic Actors of the County

In the spring 2012 Fejér county had 61,000 registered business organizations, 93 percent of which were enterprises, and out of these two-thirds were self-employments. The enterprises are concentrated primarily in and around the county seat. A lot of supply companies have been operating stable in the county. The economy of the county seat is considerably contributed by the well-established industrial parks with excellent infrastructure, which in numbers exceed the national average and where mainly innovation-oriented businesses operate.

The two big cities of the county, i.e. Székesfehérvár and Dunaújváros are decisive players of the domestic industry and the latter is also a steel centre. Mór has attracted a lot of foreign investors in the recent couple of years. Industrial zones of the city accommodate mainly automotive supplier firms, affiliates of German, American and Japanese companies. Municipalities of other cities (like Bicske, Enying, Gárdony, Polgárdi, Sárbogárd, Velence, etc..) have implemented a lot of investment incentive programmes in order to attract more investors with better infrastructure and more promising economic environment.



## Fejér County Chamber of Commerce and Industry



In the European Union 98% of the existing 23 million companies are small and medium-sized enterprises, and the percentage is even higher in Hungary. Development and promotion of these enterprises is a priority of national economies. In the spirit of the above Chambers of Commerce contribute to the integration of SME's and their access to markets by providing information on and contacts to foreign markets, and promoting the establishment of strategic alliances and cross-border clusters.

Fejér County Chamber of Commerce and Industry (FMKIK) play a decisive role in the economy and the development of Fejér County and the Central Transdanubian Region and help businesses with up to date information. The services include consulting in the subjects of capital and investment related tools, series of knowledge/skill renewal training programmes, and also the trade development programmes that support the establishment of business relationships and organisation of large-scale international events. For several years Fejér County Chamber of Commerce and Industry has been a member of the Enterprise Europe Network, which has over 630 partners in more than 50 countries of the world.

FMKIK's mission is to act as interest mediator between significant players of the innovation, research and development, IT development, renewable energy industries and help building relationships between the region's entrepreneurs, universities and other organisations, to help domestic and international regional economic cooperation via the application of technical development and special potential, thus specifying the challenges for the economy.

The chamber was structured along the principle of economic self-government, and our membership include multinational and Hungarian-owned companies as well as medium and small-sized businesses, and also, craftsmen are represented in the membership.

The Chamber is a reliable information point for businesses. Quality services are available not only for county or regional businesses, but for international ones.



Fejér Megyei  
Kereskedelmi és Iparkamara

## If You...

- Are looking for Hungarian suppliers, manufacturers or distributors;
- Are interested in investment opportunities;
- Want to increase your profits;
- Are interested in business and/or cooperation opportunities...

**Please do not hesitate to approach your Hungarian business partner!**



## Adu Alba Llc.



Address: Huba utca 8/a, Székesfehérvár H-8000  
Phone: +36-30-482-7498  
Fax: +36-22-398-280  
E-mail: levelezes@adualba.hu  
Web address: www.adualba.hu

**General Manager's Name:** Jozsef Varga  
**Contact person's name and title:** Balint Jandó consultant / sales  
**Contact person's telephone and fax:** +36-30-482-7498  
+36-22-398-280  
**E-mail:** levelezes@adualba.hu  
**Languages spoken:** Hungarian, German  
**Our main activity (NACE code):** Wood packaging products, NACE: 6810  
**Other activities:** Manufacture of packaging materials  
**Enterprise profile:** manufacturing

### Introduction

Our company's core business is design and manufacturing of timber, plastic and paper based packaging materials. The wood packaging materials are supplied to many countries of the world; we produce one-way pallets, packing cases and special machine packaging of heat-treated wood compliant with the ISPM 15 standard. Our pallets are compliant with international standards. The packing cases are featured with high load capacity and durability, yet are of environmental friendly design - complex engineering design ensures proper protection to the packaged products in line with its values, sensitivity, and environmental impacts they are subjected to.

Wide range of packaging tools is produced of technical plastics with vacuum forming. Our product mix includes vacuum formed logistics and packaging trays, in the weight range from a few grams to some kilograms. Our parts storage trays are widely used from the electronics industry to car manufacturing. Packaging trays made of ESD materials are supplied for parts sensitive to electrostatic effects. Our plastic packaging materials are made by the application of environmental friendly designs. They are recyclable and reusable in the production process. Boxes, dividers, and racks are made of corrugated cardboard and cartonplast including antistatic versions.

**Willingness to cooperate:**  
Looking for buyers of manufactured products

## Alba Bútor Stúdió Llc.



Address: Bakony u. 2, Székesfehérvár H-8000  
Phone: +36-22-505-840  
Fax: +36-22-327-861  
E-mail: info@albabutor.hu  
Web address: www.albabutor.hu

**General Manager's Name:** Csaba Szalai  
**Contact person's name and title:** Csaba Szalai acting manager  
**Contact person's telephone and fax:** +36-22-505-840  
+36-22-327-861  
**E-mail:** szalai@albabutor.hu  
**Languages spoken:** Hungarian  
**Our main activity (NACE code):** Office Furniture Production 3101  
**Other activities:** Manufacture of unique furniture, board cut to length, tolling  
**Enterprise profile:** manufacturing, services

### Introduction

Our company started as a private enterprise in 1993 and in 1996 ALBA Furniture Studio partnership was founded as a 100% Hungarian-owned enterprise. In 2009 the company transformed into a limited liability company with full legal succession. The company's headcount is 16 people.

The enterprise, which was specialised almost exclusively at residential furniture (kitchens, cupboards, small furniture) at the beginning, due to the continuous profile expansion (launching cut to length of boards, manufacturing of curved furniture, acrylic panels and coverings, wood, metal and glass combination furniture), has been grown to a market player being present in a very broad segment of the furniture market. As a result of the continuous profile expansion by now our activities include complete furnishing of private dwellings and of public-sector customers and tolling. Indirectly we are regular suppliers of office furniture to the domestic state institutions. Beyond our own designed and manufactured furniture we offer a considerable range of fully personalised items, bearing in mind the individual requirements and with this we aspire to find optimal solutions by combining the tastes of our customers and our manufacturing capabilities. Our enterprise has become a professionally recognised player and quality service provider in the Hungarian market, which is proven by the increasing number of satisfied customers. We believe that the most valuable asset is the satisfied customer and therefore we strive to be perfectionist in quality, on-time delivery and reliability. Highly experienced, skilled and committed employees and the availability of state of the art technology guarantee that after completion of an order each of our clients would agree that he made the right choice.

We are open to cooperation and development meaning that we can offer solutions for any furnishing or wood industry-related interior decoration issues at a reasonable price, with high-quality products and services.

**Willingness to cooperate:**  
We are looking for reliable partners to cover our free furniture manufacturing and CNC machining capacities.

## Cad Cam Solutions Llc.



Address: Budai u. 140/2, Székesfehérvár H- 8000  
Phone:: +36-20-324-8994  
Fax: +36-22-999-558  
E-mail: takacsi@cadcamsolutions.hu  
Web address: www.cadcamsolutions.hu

**General Manager's Name:** Imre Takacs  
**Contact person's name and title:** Eszter Grabeczné Erdélyesi, sales manager  
**Contact person's telephone:** +36-20-278-8088  
**E-mail:** eszter@cadcamsolutions.hu  
**Languages spoken:** Hungarian, English  
**Our main activity (NACE code):** Tool design, fabrication 2573  
**Other activities:** Software sales  
**Enterprise profile:** manufacturing, services

### Introduction

Our company was established in 2000 under the name of EC-duplex Bt, which changed to Cad Cam Solutions Llc. in 2010. Number of employed persons is 9, they are qualified engineers. The company's main activities:

- Trading of TopSolid design software, and training its usage in the metal industry and wood industry
- Tool design, fabrication
- Other engineering services.

Cad Cam Solutions Llc. offers high-tech industrial solutions to help its partners in the design, manufacture, test automation and production management system integration. Cad Cam Solutions want to offer not only tools, but a complete technology to the customers to handle their challenges. For the last ten years we got to know the market demands and approached the foreign manufacturers who best meet those needs. Currently we are Hungarian distributors of Missler, Creaform, Quantech, Nub3d and many famous foreign manufacturers.

### Willingness to cooperate:

In particular we are looking for cooperation partners that are interested in tool design and manufacturing.

## Car-Center Llc.



Address: Bajcsy-Zsilinszky Endre út 2, Káloz H-8124  
Phone:: +36-25-496-035  
Fax: +36-25-496-035  
E-mail: tosoki\_istvan@invitel.hu  
Web address: www.racscenter.hu, www.centerracs.hu

**General Manager's Name:** István Tósoki  
**Contact person's name and title:** István Tósoki acting manager  
**Contact person's telephone:** +36-30-353-3045  
**E-mail:** tosoki\_istvan@invitel.hu  
**Languages spoken:** Hungarian  
**Our main activity (NACE code):** Manufacturing of metal structures NACE : 4329  
**Other activities:** Asset protection, manufacture, installation and service of security guards and band shutters.  
**Enterprise profile:** manufacturing, wholesale trade, retail trade, services

### Introduction

Car Center Llc. was founded in 1993, and employs 11 people. From 1993 to 1995 our company dealt with car repair, fixing broken cars, car sales and mechanic works. Beyond the above we produced security grilles, security doors and gates. Since 1998 the former activities were continued and production of security grilles and steel shutters have been highly improved. As a result of winning EU funding support we bought a bending equipment and a paint booth in order to enhance the product profile and quality of our services. This meant also capacity increase, enabling us to deliver to crossborder retailers and end-users. Currently there are about 20 different types of security grilles and band shutters manufactured. Installation services are also offered to the grilles and band shutters. Our company is ISO 9001: 2008 certified. Our safety and security guard systems and band shutters are MABISZ, ÉMI-TÜV and ÉME certified.

### Willingness to cooperate:

We plan to offer our products and services, i.e. manufacturing, installation and servicing of about 20 types of qualified security grilles and shutters in the German market. Distributors and end-users are welcome. Ambitious, experienced engineering and experienced gate security technology cooperation partners are expected.

**Certificates:** ISO 9001:2008, MABISZ, ÉMI-TÜV, ÉME

## DIAMANT Auditor Llc. /Bárány Terézia KFC

**Address:** Jókai u 10 / C Székesfehérvár, H-8000  
**Phone::** +36-30-993-8933  
**Fax:** +36-23-428-022  
**E-mail:** tbarany@diamantkft.hu  
**Web address:** www.diamantkft.hu



**General Manager's Name:** Ms. Terézia Bárány  
**Contact person's name and title:** Ms. Terézia Bárány acting manager  
**Contact person's telephone:** +36-30-993-8933  
**E-mail:** tbarany@diamantkft.hu  
**Languages spoken:** Hungarian, German  
**Our main activity (NACE code):** Accounting, bookkeeping and auditing activities  
**Other activities:** Bookkeeping, business audit, tax consulting services  
**Enterprise profile:**

### Introduction

DIAMANT Auditor, Economic and Financial Consulting Llc was formed in 1991, the senior auditor and tax consultant is Ms. Terézia Bárány. The company employs auditors and advisers, they are all highly educated and experienced professionals.

Ownership structure: domestic individuals; share capital of HUF 20 million

Services rendered:

- Tax consulting,
- Accounting/financial services, bookkeeping
- Valuation of contribution in kind,
- Asset valuation,
- Merger balance sheet,
- Business assessment,
- Consolidated reporting,
- Financial auditing;
- Authentication of annual reports and interim financial statements;
- Audit of transformation, asset valuation, assessment of contribution in kind;
- Audit of consolidated financial statements,
- Audit of project applications.

We offer our services on demand also in English and German. We focus on creative and innovative problem solving while rendering services. Beyond professional independence and objective assessment the basis of our success is our commitment to our clients' business interests.

### Willingness to cooperate:

We offer bookkeeping, auditing, tax consulting, administration of various issues, representation in front of tax authorities to Hungarian branches of German firms or those having registered in the VAT system.

## Németh Zoltán entrepreneur / FaTrend



**Address:** Lugosi u. 147, Székesfehérvár H- 8000  
**Phone::** +36-20-524-313  
**E-mail:** info@fatrend.hu  
**Web address:** www.fatrend.hu

**General Manager's Name:** Zoltan Nemeth self-employed  
**Contact person's name and title:** Szilvia Billig  
**Contact person Phone:** +36-30-650-2862  
**E-mail:** info@fatrend.hu  
**Languages spoken:** Hungarian  
**Our main activity (NACE code):** 454202 Doors, windows, installation of built-in furniture  
**Other activities:** manufacture of wooden doors and windows, interior design, wood panelling, greenhouse design  
**Enterprise profile:** manufacturing

### Introduction

My business was established in 2005. I produce custom order wooden windows and doors, furniture, outdoor and indoor finishes for almost 10 years. The best quality of raw wood materials and the latest developments in technology are applied in the manufacturing processes. The processes applied to the manufacture of our doors and windows guarantee the most efficient energy savings, and combine the excellent properties of natural wood with the latest high-tech solutions.

The cost-effective energy management is now the most important aspect to focus on when a new building is built or an old one is refurbished. My doors are guaranteed lifelong and high-quality products. There are no preset prices, but the unique needs of each order, the style, size and options of the house are considered. We purchase the raw materials in Germany (Holz-Schiller), where sustainable forest management practices are followed, that is, the saplings are re-planted and thus the balance of nature is maintained.

At request we sell our doors/windows also in 'frame ready' condition.

Surface treatment products used: REMMERS, ADLER

Built-in fittings systems: Winkhaus, SIEGENIA-Aubin, GU

### Willingness to cooperate:

We are looking for partners to sell our products. Distributors of doors/windows or cooperation with joinery companies are welcome.

## Garzon Bútor Kereskedelmi Llc.

Address: Bakony u. 4, Székesfehérvár H- 8000  
Phone: +36-22-512-220  
Fax: +36-22-329-403  
E-mail: garzon@garzon.hu  
Web address: www.garzon.hu



**Manager's Name:** Alajos Nagy owner, CEO  
**Contact person's name and title:** Kata Imre international business relations manager  
**Contact person's telephone and fax:** +36-20-351-7870  
**E-mail:** kata.imre@garzon.hu  
**Languages spoken:** Hungarian, English, German  
**Our main activity (NACE code):** Commercial and institutional furniture manufacturing  
**Other activities:** Interior design and other interior works, move, transportation, installation and complete implementation of projects  
**Enterprise profile:** manufacturing, services

### Introduction

Garzon Llc. was founded in 1949 and has experienced a number of eras; a medium-sized enterprise able to reinvent itself from time to time. Our company produced earlier furniture for homes and then launched the office furniture production. Today we focus on four main strategic areas (i.e. office, education, healthcare, hotel) where we undertake the implementation of complete projects. Our services include visualisation of interior design, site survey, manufacture, delivery and installation. The existing high capacity enables cost-effective production of standard products and gives a competitive edge for us and our customers. We maintain high quality and environmentally friendly systems, which contribute to strengthening the sustainability of our company. The modern German and Italian made machines are capable of a number of technological processes that help us meet the expectations set for the demanding 21st century furniture.

### Willingness to cooperate:

In particular, we are looking for business partners who are ready to build relations with production capacities provider partners and those seeking foreign suppliers for the implementation of complete interior construction projects. Furnishing companies like Voglauer that are engaged in the management of public projects, may be of interest to us. We are also interested in medium-sized furniture dealers that are open to cooperate with Hungarian suppliers to have own design or existing products manufactured.

**Certificates:** ISO 9001

## GIGA 2003 Llc

Address: Semmelweis u. 12. VIII/1, Székesfehérvár H- 8000  
Phone: +36-22-504-107  
Fax: +36-22-504-108  
E-mail: info@giga2003.hu  
Web address: www.giga2003.hu

**General Manager's Name:** Imre Gotthárd  
**Contact person's name and title:** Imre Gotthárd  
**Contact person's telephone and fax:** +36-70-313-3801  
**E-mail:** gotthard.imre@giga2003.hu  
**Languages spoken:** Hungarian, German  
**Our main activity (NACE code):** Metalworking 2562  
**Enterprise profile:** manufacturing

### Introduction

Our company was established in 2003. The private company initially dealt with CNC programming, compilation of technologies, training of CNC operators and plant commissioning. We expanded our activities in 2005. By the end of 2006 we reached the 15-person staff and a leased area of 455 square metres. Currently, the company operates on 1,350 square metres with a staff of 34 and runs twenty-five (25) CNC machines. We are certified to ISO 9001:2009.

Main business: general metal cutting and manufacture of automotive, instrumentation and furniture parts.

We aspire to build a self-owned new production hall to which we won European Union funding sources and construction will soon begin. The project covers building of a net floor area of 1,539 square metres, including the renewable energy infrastructure investments. Our manufacturing area will increase by 11%, the pay off period is 8 to 10 years and the investment will improve our competitiveness and strengthen our market position.

### Willingness to cooperate:

Our goal is to strengthen our capabilities in the automotive industry, the instrument industry and the furniture industry and we are looking for new foreign partners with whom we can work together in the long run. We would like to expand our markets abroad, thus strengthening our position and continue to promote the company.

**Certificates:** ISO 9001:2009

## K&G Hungary Llc.

## K&G Hungary Kft.

Address: Ürményi József utca 9, Vál H-2473  
Phone: +36-20-951-2288  
E-mail: kabelbt@t-online.hu  
Web address: www.kghungary.hu

**Acting manager:** Zsigmond Farkas  
**Contact person's name and title:** Zsigmond Farkas Acting manager  
**Contact person's telephone and fax:** +36-20-951-2288  
**E-mail:** kabelbt@t-online.hu  
**Languages spoken:** Hungarian, German  
**Our main activity (NACE code):** Cable Confection  
**Actually performed other activities:** Mounting  
**Enterprise profile:** manufacturing

### Introduction

Since 2001 the company has been dealing with cable confectioning for equipment and vehicles. With the experiences gathered over the years high-quality products are manufactured in the Váli Valley 30 km far from Budapest.

Since the founding we have been delivering products to the full satisfaction of our German and Austrian partners.

#### Services

- Cable Confection
- Manufacturing of cable harnesses
- Cable processing
- Manufacturing of unique products
- Mounting
- CNC metalworking
- Engraving
- Making Gifts

### Willingness to cooperate:

We can meet the highest of standards required by our current and future partners in cable harness area. We are looking for a collaborative partner who wants us to produce quality products at beneficial hourly rates for him.

## Karrier-Bútor Llc.



Address: Gyümölcs u. 4-6, Székesfehérvár H- 8000  
Phone: +36-22-505-807  
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E-mail: szekesfehervar@karrierirodabutor.hu  
Web address: www.karrierirodabutor.hu

**General Manager's Name:** Rezső Horvath  
**Contact person's name and title:** Rezső Horvath Acting manager  
**Contact person's telephone and fax:** +36-22-505-807  
**E-mail:** szekesfehervar@karrierirodabutor.hu  
**Languages spoken:** Hungarian  
**Our main activity (NACE code):** Furniture, lighting equipment and other household articles in specialized trade (NACE 4759)  
**Enterprise profile:** manufacturing, retail trade

### Introduction

Our company was established in 1996 from an antecedent joiner company. The main profile was to supply full scale of office furniture (incl. desks, cabinets, seats) ergonomically designed. Later we launched a plant where we have produced unique and special furniture and then the product mix has been extended with the uniquely designed furniture for homes. Our staff includes designers and interior decorators. Initially the headcount was three (3) which has increased to a staff between 15 and 24. Four representative offices are present in the country. The headquarters is in Székesfehérvár and the other offices are in Budapest, Kaposvár, and Sopron. We are long-term suppliers of Generali Group Hungarian Branch, Phillips, DENSO and many more well-known companies.

Besides the office furniture we also furnish customer service spaces (of banks or insurance companies) based on unique interior design. In our works we combine laminate/decorative surface materials with metal and glass elements. We undertake site installation of furniture produced by us or others.

### Willingness to cooperate:

We aspire to become a partner of a company operating in the German market for some years and become furniture supplier of the German market including provision of installation services. We undertake interior design and product design incl. all the relevant drawings. We are looking for a cooperation which offers us the benefit of fair and professional assessment and proper drawings enabling the manufacture of furniture. Later on a regional representative can be assigned to conduct site surveys, administer our shipments and supervise the installations. We also accept tolling/parts manufacturing assignments to our CNC based on engineering drawings.

## Karsai Holding Plastic Technology Ltd.

Address: Zsurló u. 12, Székesfehérvár H- 8000  
 Phone:: +36-22-510-010  
 Fax: +36-22-510-020  
 E-mail: karsai.holding@karsai.hu  
 Web address: www.karsai.hu



**Manager's Name:** Béla. Karsai Dr., President, Owner  
**Contact person's name and title:** Éva Kis General Manager  
**Contact person's telephone and fax:** +36-22-510-010  
**E-mail:** kis.eva@karsai.hu  
**Languages spoken:** Hungarian, English  
**Our main activity (NACE code):** 6420 asset management  
**Other activities:** 2222 plastic production  
**Enterprise profile:** manufacturing

### Introduction

Karsai Holding Plastic Technology Co. Ltd. has been present in the plastics industry for over 20 years. At present the Holding is Hungary's largest plastic manufacturer group of companies. Owned 100% by Hungarians the holding has seven affiliates in Hungary and one in Romania. All the affiliates are engaged in manufacture of plastic, thus almost every plastic manufacturing technology is covered by the plants. The group of companies operate more than 300 machines (in the range of 25 tons to 4,000 tons) and employs 800 people. The affiliates are supplying the following industries: pharmaceuticals, food industry, cosmetics industry, automotive industry, and electronics industry. The company holds the proper certificate required to supply the above, that is: ISO 9001, ISO 14001, ISO / TS 16949, HACCP, GMP. Strengths: full service provision from the moment the customer demand arises including product/tool design, prototyping, manufacturing and delivery of the final product, and all is done in one place. This makes us highly flexible. The strategic objective is to achieve high quality and reliability via continuous innovations in cooperation with the customers. A unique feature is that two of our sites run clean room manufacturing processes (pharmaceuticals), the robotic painting line is fast and produces equal quality products (electronics, automotive industry). We have the largest injection moulding machine, i.e. a 4,000-ton machine in Hungary which operates with natural gas blow in and 2-component technology; and our prototype manufacturing equipment speeds up the process of development and innovation. The company's mission is to provide top class high-quality products with its tools and on the basis of staff expertise that will equally serve the benefit of both our partners and the company.

### Willingness to cooperate:

Proven by our certificates and references we can become professional suppliers of companies in the pharmaceutical industry, automotive industry, food industry, and electronics industry. We are interested to participate in the development and manufacture of pharmaceutical packaging materials, and in manufacturing, coating or assembly of automotive and/or electronic products. If needed we are capable of design, produce and use tools, dies, sophisticated assembly machines and robots.

**Certificates:** ISO 9001; ISO 14001; ISO/TS 16949; HACCP; GMP

## Macher Mechanical & Electronic Llc.

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 Phone:: +36-22-507-450  
 Fax: +36-22-327-893  
 E-mail: alexandra.lorincz@macher.hu  
 Web address: www.macher.hu



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 +36-22-327-893  
**E-mail:** alexandra.lorincz@macher.hu  
**Languages spoken:** Hungarian, English  
**Our main activity (NACE code):** 2732 Cable assembly, wire harness manufacturing  
**Enterprise profile:** manufacturing

### Introduction

MACHER Llc. was founded in Székesfehérvár. The company's main profile is cable assembly and wire harness manufacturing, electro mechanical assembly and electronics development. Main application areas of the products are medical diagnostic equipment, industrial security, industrial sensors, industrial electronics, premium automotive industry, printing industry, leisure facilities and bank security. Export markets are Germany, France, Switzerland and Denmark. The company's longterm strategy is to offer solutions to the customers, such as system approach, design, product development, documentation, prototype production and commercial production. At specific requirements we design and manufacture the necessary proprietary tools, including measuring and test equipment. The company's strengths include skills and their continuous improvement, high-quality services enabled by an Integrated Management System, an element of which is the AS 9100 aerospace standard and process improvement investments. Competitiveness has been improved continuously through product development and production development, and via purchasing state of the art automated equipment. As a result of regular investment programmes and innovations, constant compliance with growing challenges of the economic environment and continuous improvement Macher Llc. has grown to a company, which is known and recognized by specialized industrial electronics sector both in Hungary and Western Europe, and was awarded twice with the National Quality Award.

### Willingness to cooperate:

Macher Llc. has a production plant in Hungary and a sales centre in Germany. We are looking for partnerships aiming to cable assembly and wire harness manufacturing activities, that fit to our company profile. We supply products to the following market sectors: medical electronics, green energy, defence industry and industrial electronics. Our branch office in Germany manages raw material purchasing and order receipt; Macher GmbH is looking for suppliers of connectors, cables, electronic components (manufacturers).

### Other special requirements on future partners:

Our company holds several quality certificates. Partners are expected to be certified by ISO standards, and AS certification is a special advantage.

## MAD-Werk Llc.



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Phone: +36-22-565-400  
Fax: +36-22-565-399  
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Web address: www.mad-werk.eu

**Manager's Name:** Károly Magyar acting manager  
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**E-mail:** mad-werk@t-online.hu  
**Languages spoken:** German  
**Main activity (NACE code):** Fabrication of customer specified and industrial metal structures 2562  
**Enterprise profile:** manufacturing

### Introduction

Our company was founded in 1990 to manufacture customer specified and industrial metal structures. Our business started with five employees which we extended to thirty by now. As a result of capacity extension and technology improvements we moved to a 1,200-square-metre plant in Bicske four years ago. Adapting to customers needs and expectations we have introduced the following quality standards: ISO 9001, EN ISO 3834-2, DIN EN 15085-2 CL1. Main activities are plate machining and welding. We can guarantee the desired quality with 16 certified welders, skilled metal workers and qualified engineers.

### Willingness to cooperate:

We are open to any cooperation in the area of production and/or welding of aluminium and stainless steel structures.



## MOMERT Llc.



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Phone: + 36-30-821-4501  
Fax: +36-25-401-523  
E-mail: tamas.baritsa@momert.hu  
Web address: www.momert.eu

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**E-mail:** farkasd@momert.hu  
**Languages spoken:** English and German  
**Main activity (NACE code):** Manufacture of other general purpose machinery 2829'08  
**Actually performed other activities:** Manufacturing of plastic and metal parts for automotive industry and household appliance industry. Manufacture and sales of household gadgets (scales, coffee makers)  
**Enterprise profile:** manufacturing, services

### Introduction

MOMERT Llc. have gone a long way in the industry since its establishment in 1967. We are capable of meeting various manufacturing challenges with decades of experience, a large production hall and a substantial fleet of machines. Our tool shop enables tooling design, manufacture and maintenance, thus we can offer solutions from design to finished tools to our customers.

### Major data:

Production area: 12,000 square metres, warehouse space: 6,000 square metres, number of employees: over 200

Main activities are plate machining, stamping, deep drawing, a total of 35 pieces of equipment, press force from 4 tons to 250 tons. The company has 16 different injection moulding machines, which are capable of manufacturing parts weighing from 50 grams to 600 grams.

MOMERT uses automatic electrostatic powder coating equipment with the possibility of switching two colours and iron-phosphate surface treatment.

### Willingness to cooperate:

We are looking for cooperating partners primarily for sheet metal parts production, and co-operation in production, assembly and tool manufacture as part of a supplier programme.

## MOTE LLC.



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(Alba Industrial Zone)  
Phone: +36-22-508-010  
Fax: +36-22-508-011  
E-mail: info@mote.hu  
Web address: www.mote.hu

**Manager's Name:** Péter Belegrai, Acting manager  
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+36-30-226-0610  
**E-mail:** peter.belegrai@mote.hu  
**Languages spoken:** Hungarian, English  
**Main activity (NACE code):** 2511'08 Manufacturing of metal structures  
**Actually performed other activities:** Manufacture of aluminium furniture components and accessories, LED lighting, machining of aluminium profiles and components.  
**Enterprise profile:** manufacturing

### Introduction

The company was established in 1992 and the current owners manage the company since 1999. 10 people are employed, but due to continuous improvement we plan to hire new employees in the near future. Beyond aluminium furniture accessories we focus increasingly on processing and manufacturing aluminium profiles and components. As a result of continuous development, this year three automatic machines will be added to our fleet (profile machining centres, robotic cells - 2 robots, automatic cutting / sawing machines).

Beyond serial production we try to meet individual needs.

### Willingness to cooperate:

Aiming to provide optimal use of our new and state-of-the-art machines we undertake processing of aluminium profiles and components.

## Nagy and Co. LLC.

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**E-mail:** istvan.nagy@adaptiv.eu  
**Languages spoken:** English, Hungarian, Romanian  
**Main activity (NACE code):** 4321 Electrical installations  
**Actually performed other activities:** 2651 - Measuring instrument manufacture, 3320 - Industrial machinery and equipment installation, 7120 - Technical testing and analysis manufacturing, services

### Enterprise profile:

### Introduction

Year of Foundation: 2003.

Number of employees: 5 people

Our company deals with the design, development and installation of automated equipment. Proprietary web-based system consumption power meter to monitor, process and remote control of the consumption of electricity, natural gas, water and internal temperature. Proprietary fire alarm systems including alarm-related building control, quick starter and smoke extraction systems to vehicles and timers to sports events.

### Willingness to cooperate:

We are interested in the design, development, and installation of equipment automation in the above mentioned industries. We are looking for partners to distribute and/or install our web-based system consumption power meters and fire alarm systems in Bavaria. We are also interested in similar products or services of German companies and energy efficiency and renewable products that are excellent in terms of price/performance ratio in order to distribute them in Hungary. We are looking for firms manufacturing electric vehicles and their chargers in order to distribute them in Hungary.

## Raba Automotive Components Llc.

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Phone: +36-22-577-500  
Fax: +36-22-577-595  
E-mail: mor@raba.hu  
Web address: www.raba.hu



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+36-22-577-595  
**E-mail:** csaba.varga@raba.hu  
**Languages spoken:** English  
**Main activity (NACE code):** 2932 Manufacturing of motor vehicles, motor vehicle parts  
**Actually performed other activities:** Mór Plant: Pressing, manual and robotic welding with arc welding and 3D spot welding robots (seat frame and other metal parts production), tube forming, cutting, sewing (seat covers), upholstery, KTL coating  
Sarvar Plant: Machining (NC and CNC), heat treatment, assembly  
**Hauptprofil der Firma:** manufacturing

### Introduction

Raba Llc. launched its Standard Parts Business Unit at the beginning of the 2000s in order to join into international supply chains of the automotive industry. We aspire to become supplier of products and technologies to European markets, especially the markets of Eastern and Central Europe, particularly markets of the European Union. At present three sites, i.e. Mór, Sarvar and Esztergom perform manufacturing and customer services. Raba Automotive Components Llc has wide experience and excellent results in manufacturing seats, seat components and automotive parts to cars and commercial vehicles. The company is recognized supplier of extruded, welded, and various machined parts of the automotive industry in the Central European region.

The present headcount is 750 people and annual sales revenue was HUF 10.8 billion (€ 38.5 million) in 2011.

#### Main technologies:

Mór Plant: Pressing, manual and robotic welding, tube forming, cutting, sewing (seat covers), upholstery, KTL coating  
Esztergom Plant: Logistics services („just in sequence“ delivery to Hungarian Suzuki Ltd.).  
Sárvar Plant: Machining (NC and CNC), heat treatment, assembly

#### Willingness to cooperate:

Our goal is to find new customers, principally in the automotive industry whom we can render services with our existing professional knowledge and technologies.

#### Other special requirements:

European deliveries. Medium and large series (over 20,000 pieces).

## Strasser Autó System Llc.

Address: Tasnádi u. 42-44, Székesfehérvár, H-8000  
Phone: +36-30-946-70-50  
E-mail: info@strasser.hu  
Web address: www.strasser.hu

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**Contact person's telephone:** +36-30-946-7050  
**E-mail:** info@strasser.hu  
**Languages spoken:** English  
**Main activity (NACE code):** 5010 Retail trade of commercial vehicles  
**Actually performed other activities:** Installation and repair of car electronics. Installation and repair of LPG, CNG, DIESELGAS. Car conversion incl. bodywork and paint jobs. Autocad knowledge, storage SAP knowledge. Mechanical and electronic vocational training. Knowledge of successful use of the Hungarian funding system. ISO 9001  
**Enterprise profile:** Trade, services

### Introduction

The company was founded in 1989 and employs 7 people currently. Activities: car leasing, trade of commercial parts, car service, installation of LPG systems, car diagnostic, and training.

#### Willingness to cooperate:

Installation and repair of car electronics. Installation and repair of LPG, CNG, DIESELGAS. Car conversion incl. bodywork and paint jobs. Autocad knowledge, storage SAP knowledge. Mechanical and electronic vocational training.

## Toroid Transzformátor Llc.

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Fax: +36-22-782-026  
E-mail: toroid@enternet.hu  
Web address: www.transzformator-akkutolto.hu

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**Contact person's telephone:** +36-30-233-0330  
**E-mail:** toroid@enternet.hu  
**Languages spoken:** Hungarian  
**Main activity (NACE code):** Manufacture of transformers  
**Actually performed other activities:** Manufacture of inductors and battery chargers  
**Enterprise profile:** manufacturing

### Introduction

Toroid Transformer Llc. was established in 2010 as successor of Toroidvill Partnership that had been founded in 2004. We are supplier of an Italian company. Headcount: 10 people.

We manufacture mainly inverter coils, and we also have a self-developed car battery charger family.

### Willingness to cooperate:

We would like to meet German companies that plan to outsource manufacture of a variety of coils and assembly of other electronic devices.

Furthermore, we are looking for German distributors of automotive components and products and which are interested in extending their product mix with our battery chargers. In other words, we want to become a supplier.



## Universal 89 Llc.

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**E-mail:** weisz.j@monornet.hu  
**Languages spoken:** German, Hungarian  
**Main activity (NACE code):** 2811 - Manufacturing of metal structures  
**Actually performed other activities:** Production plant - steel structure construction and rental of industrial premises

### Introduction

Our company was established in 1989, we deal with construction of industrial buildings and steel structures. Dabas Plant manufactures components of production plant buildings and they are assembled on site. External facade installations of such buildings are subcontracted. At present ten (10) people are employed.

### Willingness to cooperate:

Our company has a 25,000 square metres land in Dabas, where a shop floor of 4,000 square metres was installed. We seek the cooperation with companies that would contribute to the better utilisation of this industrial site. The form of cooperation can be leasing, manufacturing activities, transportation, storage, logistics, distribution, or implementation of renewable energy projects.

### Other special requirements on future partners:

(E.g., ISO 9001 certification, advanced technology, having other external relations, etc.).

## Videoton Holding Ltd.



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 Phone: +36-22-533-421  
 Fax: +36-22-533-429  
 E-mail: marketing.sales@videoton.hu  
 Web address: www.videoton.hu

**Manager's Name:** Csaba Horvath, Director - Sales and Marketing Department  
**Contact person's name and title:** Ágota Nagy, Marketing Assistant  
**Contact person's telephone and fax:** +36-22-533-427  
**E-mail:** nagy.agota@videoton.hu  
**Languages spoken:** Hungarian, English, German  
**Main activity (NACE code):**

- **Electronics: implanted and tested circuit boards, printed circuits**
  - **Mounting (composite components or finished goods) and testing**
  - **Sheet Machining (incl. CNC and stamping)**
  - **Mechanical machining, turning, milling**
  - **Plastic Injection Moulding**
  - **Manufacturing of sophisticated machinery**
  - **Surface treatment (electroplating, powder coating)**
  - **Toolmaking**
- 222, 2561, 2562, 2573, 2612, 2751, 2931, 2932, 4941, 5210**

**Actually performed other activities:** Logistics, HR and workforce services, transportation of personnel, facility management, quality management, barcode systems, CD / DVD production, industrial park services  
**Enterprise profile:** manufacturing

### Introduction

Year of Establishment: 1938 Hungarian private ownership: 1992  
 Headquarters: Székesfehérvár (H) Sales Revenue: € 323 million  
 Number of Employees: 8,000 Locations: nine in Hungary, one in Bulgaria, and one in Ukraine  
 Videoton is the biggest privately owned Hungarian firm, a group of companies composed of 25 small and medium-sized specialised member-companies, which offer manufacturing and production-related services to business partners interested in the automotive industry (39%), household appliance industry (22%), and the so-called industrial applications (29%) markets.

### Main activities:

Electronics: implanted and tested circuit boards, printed circuits, mounting (composite components or finished goods) and testing, sheet machining (incl. CNC and stamping), mechanical machining, turning, milling, plastic injection moulding, manufacturing of sophisticated machinery, surface treatment (electroplating, powder coating), toolmaking, logistics services.

### Willingness to cooperate

We are open to any cooperation with medium and large industrial companies that are looking for suppliers from the Central and Eastern European region or plan to relocate a portion of their production to a low-cost country.

## Hungarian Enterprises Interested in International Relationships

	Enterprise/ Entrepreneur	Activities	What companies do you plan to get into contact with?	The aim of cooperation
1	Adu Alba Kft.	Manufacture of wood, plastic, and paper-based packaging products, special machinery wrapping, vacuum formed trays and logistics/packaging trays	Potential customers of our products	Looking for buyers of our products
2	Alba Bútor Stúdió Kft.	Manufacture of unique furniture, board cut to length, tolling	Construction companies	Offers furniture manufacturing and CNC machining capacity, undertakes tolling contract for furniture manufacturing
3	Cad-Cam Solution	Tool design, fabrication	Companies active in metal and timber industry	Aspires to become supplier or looking for tolling contract in the mentioned industry
4	CAR-CENTER Kft.	Manufacture and installation of security guards and band shutters.	Potential customers of our products	Market entry in Germany
5	Diamant Kft.	Accounting, bookkeeping and auditing activities	Potential customers of our services	Bookkeeping, auditing, tax consulting, representation in front of tax authorities of Hungarian affiliates of German firms
6	Fa Trend	Manufacture of wooden windows and doors, interior design, wooden furniture manufacturing, building of greenhouses	Potential customers of our products	Looking for buyers of our products
7	Garzon Bútor Kereskedelmi Kft.	Interior design, manufacture and installation of furniture	Distributors of furniture to homes and those managing projects for public institutions	Full participation in projects of interior design, supply, sales opportunities for their products
8	GIGA 2003 Kft	Metal machining, CNC turned and milled parts production	Automotive, industrial instrumentation and furniture companies	Looking for an opportunity to become supplier of the mentioned industries

## Hungarian Enterprises Interested in International Relationships

## Hungarian Enterprises Interested in International Relationships

	Enterprise/ Entrepreneur	Activities	What companies do you plan to get into contact with?	The aim of cooperation
9	K&G Hungary Kft.	Cable harnesses and assembly	Companies active in electronics industry	Partnership in cable assembly.
10	Karrier-Bútor Kft.	Manufacture and distribution of furniture to homes, office and shops	Distributors of furniture to homes and those managing projects for public institutions	Full participation in projects of interior design, supply, sales opportunities for their products
11	Karsai Műanyag-technika Holding Zrt.	Manufacture of plastic packaging, plastic parts and special machines	Pharmaceutical, automotive, food industry, electronics industry, cosmetics industry enterprises	Supplier of companies active in the mentioned sectors, cooperation in product development
12	Macher Gépészeti és Elektronikai Kft.	Cable assembly, wire harness manufacturing. A company with a sales centre in Germany.	Companies active in medical electronics, green energy, defense industry and industrial electronics.	Partnership in cable assembly and cable harness production. Also looking for raw material suppliers (via the German affiliate Macher GmbH) to connectors, cables, electronic components
13	MAGYARMET Finomöntöde Bt.	Manufacture of precision casting with lost wax method, mechanical machining, assembly and surface treatment	Users of precision castings: machinery, food machinery manufacturers, automotive businesses	Sales opportunity for machined, ready to install parts
14	MOMERT Zrt	Tool design, fabrication, sheet metal working, plastics/metal parts manufacturing	Automotive, machinery/ household gadgets companies	Looking for cooperating partners primarily for sheet metal parts production, and cooperation in production, assembly and tool manufacture.

	Enterprise/ Entrepreneur	Activities	What companies do you plan to get into contact with?	The aim of cooperation
15	Nagy és Társa Kft.	Manufacture of measuring instruments, technical tests and analysis, design of automated equipment	Companies active in the renewable energy industry	Undertakes distribution of energy efficient and renewable energy products in Hungary. Looking for an opportunity to supply automated control systems
16	Rába Járműipari Alkatrészgyártó Kft.	Manufacturing of motor vehicles, motor vehicle parts	Automotive companies	Aspires to become automotive supplier
17	Stasszer Autosystem Kft.	Car conversion, car electronics	Potential customers of our services	Property rental
18	Toroid-transzformátor Kft.	Manufacture of electronic equipment and inverter coils	Automotive companies	Looking for tolling contract in the automotive industry
19	Videoton Holding Zrt.	Implanted printed circuit boards, electronic assembly, sheet metal processing, manufacture of special machines, tool manufacturing, logistics services, plastic injection moulding	Automotive, machinery/ household gadgets companies	Open to cooperation with medium and large industrial companies that are looking for suppliers from the Central and Eastern European region or plan to relocate their production to Hungary.
20	MOTE Kft.	Manufacture of aluminium furniture components and accessories, LED lighting, processing of aluminium profiles and parts	Potential customers of our services	Undertakes processing of aluminium profiles and parts.



NEMZETGAZDASÁGI  
MINISZTERIUM

Ministry of National Economy



Hungarian Chamber of  
Commerce and Industry



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Commerce and Industry



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Institution's Accreditation List no.  
AL-1300